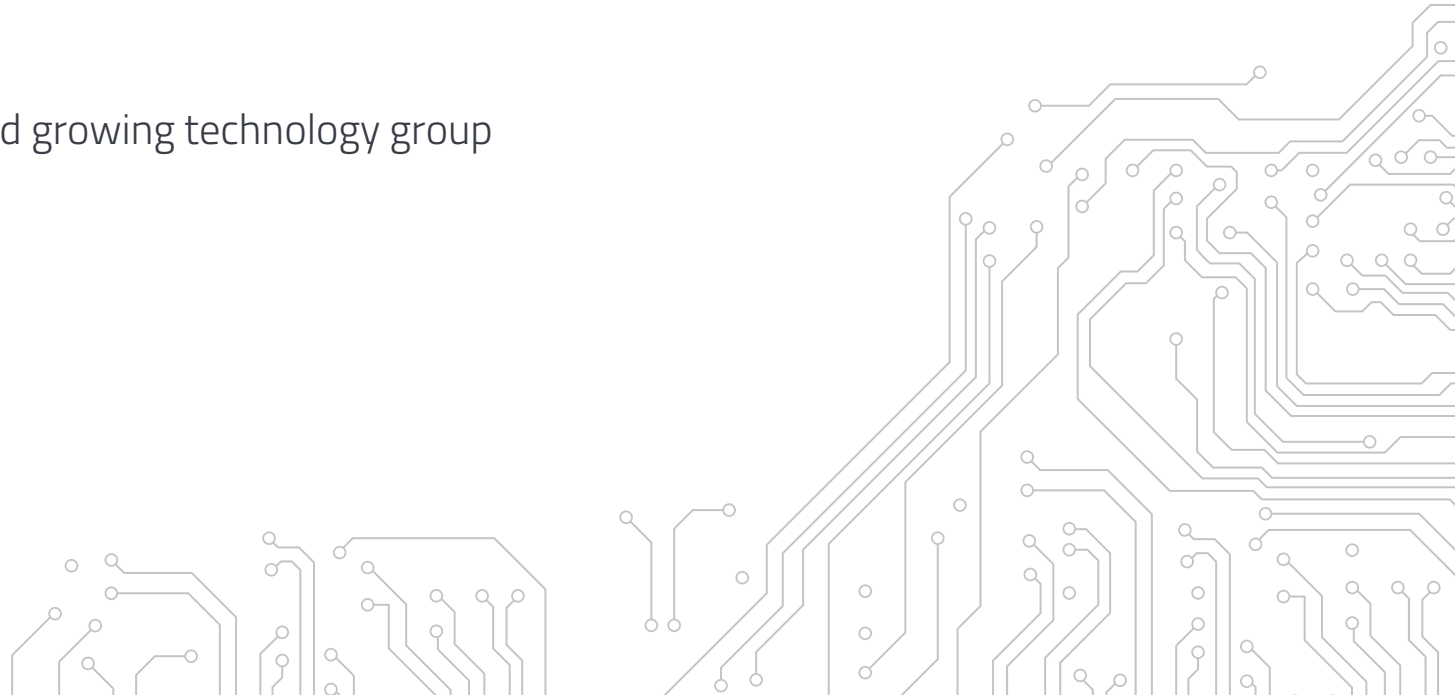


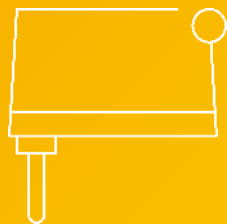
Company presentation

June 2026

Significant progress towards becoming a profitable and growing technology group



**As a partner for complex power supply,
charging and system solutions, FRIWO
stands for exceptional service, high
quality, and competitive prices.**



Delivering excellence with diverse offerings for customized OEM solutions, standard power supplies and EMS



OEM

We provide customized power solutions integrated directly into our clients' final products.



STANDARD

We offer a readily available catalog of power supplies and chargers to meet common application needs.



EMS

We provide comprehensive manufacturing services, from design to production, for power-related electronics.



Leading, innovative provider of power supply and charging technology products and systems across five business sectors



E-MOBILITY, TRANSPORTATION & LOGISTICS

Focus: Solutions for electric drive systems, charging technology, energy supply and logistics applications.



MEDICAL & HEALTHCARE SOLUTIONS

Focus: Advanced solutions for medical technology, healthcare devices and diagnostic systems.



INDUSTRIAL APPLICATIONS

Focus: Automation, manufacturing technology, industrial control systems and food processing.



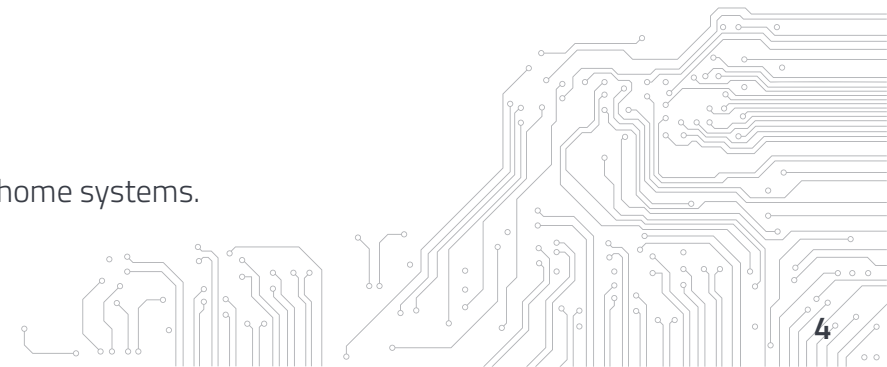
SPECIALIZED TOOLS & EQUIPMENT

Focus: High-quality power supplies for tools and specialized equipment in various industries.



LIFESTYLE SOLUTIONS

Focus: Products for private use such as household appliances, entertainment electronics and smart home systems.



E-Mobility, Transportation & Logistics business area

Europe's market leader in e-bike charging systems

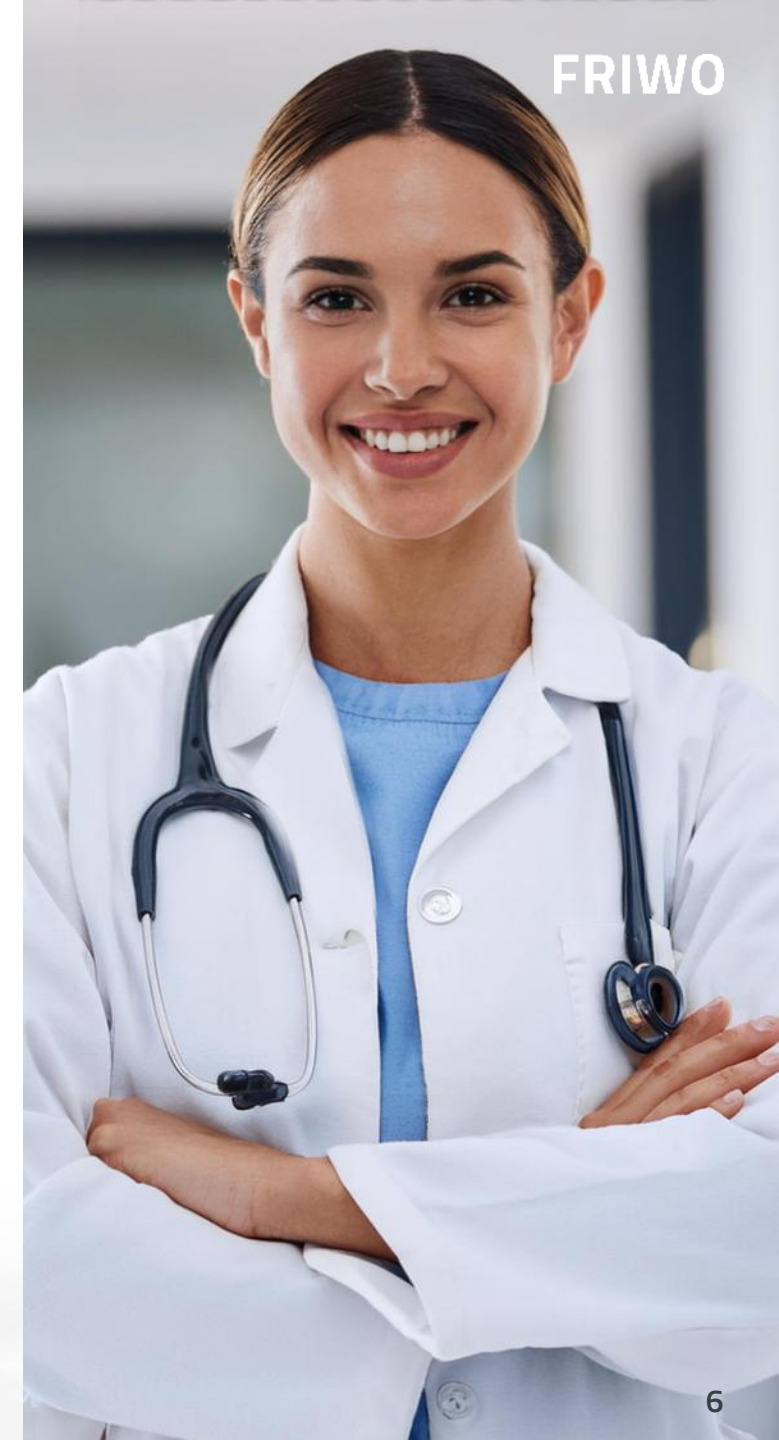
- Focus on: High-tech e-mobility innovations developed in close collaboration with existing Tier 1 OEM customers
- We supply battery chargers to 50% of the largest manufacturers of e-bike drive systems
- We have already delivered over 5 million top-quality e-bike chargers
- Number one in Europe – strong focus on the DACH region



Medical & Health Care Solutions business area

Mobility and digitalization in medical technology

- Some of the largest manufacturers of medical technology, infusion pumps and incubators rely on FRIWO E-Mobility
- High-margin business with established sales channels
- Product range: Technologically advanced, high-end power supplies for laboratory equipment and medical power systems
- Significant upside potential through international expansion (particularly in the USA)
 - Group share of turnover is set to increase significantly – considerable potential for earnings growth



Specialized Tools & Equipment business area

Smart charging systems for tools and garden equipment

- Product range: E-mobility charging systems for robotic lawnmowers, power tools, garden tools and hedge trimmers
- Including: charging electronics, rechargeable batteries, battery chargers
- Growth potential through product innovations such as multi-charger systems



Industrial Applications business area

Power supply solutions pivotal to success

- Power supply solutions for customer industries with specific requirements regarding shock, humidity or temperature resistance
- Growth potential through product innovation and increased internationalization
- Additional potential through increased customer-specific contract manufacturing



Lifestyle Solutions business area

Power supply solutions pivotal to success

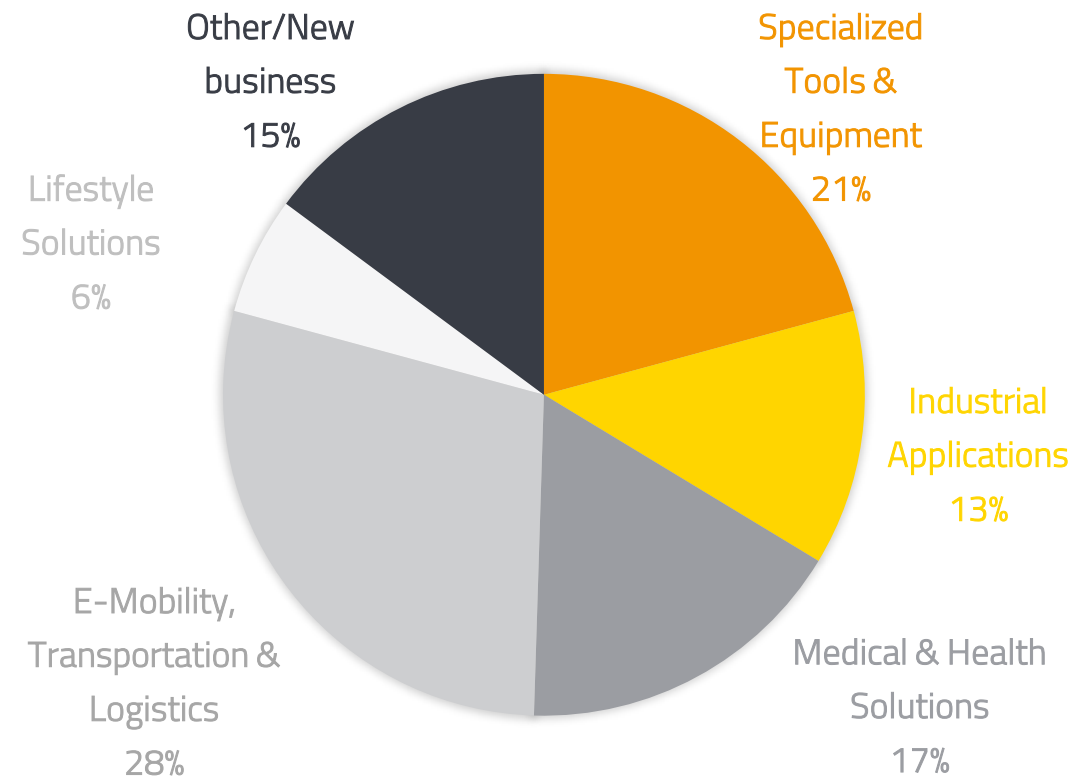
- Charging electronics and power supply solutions for residential use
- Customer focus on:
 - Household appliances,
 - Consumer electronics, and
 - Smart home systems.
- Growth potential through product innovations and increased international expansion



Strengthening the position as a leading, innovative provider of power supplies and charging technology

Outlook:

Medium-term revenue mix



A well-diversified
technology portfolio

Established or promising areas of application across the five business areas

INDUSTRIAL APPLICATIONS

- 1 Control & automation systems
- 2 Optical instruments
- 3 Medical technology
- 4 Measuring technology
- 5 Safety technology
- 6 Microscopy systems
- 7 Measuring & testing technology
- 8 Food processing

E-MOBILITY, TRANSPORTATION & LOGISTICS

- 1 Electric material handling vehicles
- 2 E-Bikes
- 3 E-Scooters
- 4 Safety & surveillance systems
- 5 Packaging technologies
- 6 Automated logistics solutions
- 7 Charging stations & energy supply
- 8 Identification & tracking systems
- 9 E-Strollers
- 10 E-Boats & speedboats
- 11 Light material handling equipment

- 12 E-Wheelchairs & Indoor Mobility
- 13 Mobile handheld technologies
- 14 Cooling & temperature management
- 15 Golfcarts

MEDICAL & HEALTHCARE SOLUTIONS

- 1 Patient monitoring devices
- 2 Diagnostic devices
- 3 Anesthesia devices
- 4 Electric hospital beds
- 5 Medical Service Robotics
- 6 Rehabilitation & assistance devices
- 7 Surgical devices
- 8 Wellness & relaxation technology
- 9 Therapeutic devices
- 10 Sexuality & Intimate wellness devices
- 11 Household hygiene devices
- 12 Care & assistance robots
- 13 Tobacco & vaporizer technology
- 14 Health devices & monitors (B2C)
- 15 Fitness devices

- 16 Electric handheld medical tools
- 17 Beauty-Tech

SPECIALIZED TOOLS & EQUIPMENT

- 1 Power tools
- 2 Commercial power tools
- 3 Lawn mower robots & cleaning robots
- 4 Garden electric tools
- 5 Handheld scanners
- 6 Electrically operated medical hand tools

LIFESTYLE SOLUTIONS

- 1 TV, radio & multimedia
- 2 Electronic toys
- 3 Stationary slot machines & arcade games
- 4 Network devices
- 5 Power supply
- 6 Electronic board & card games

Substantial growth potential across all business areas

FRIWO strategy „FROM PULL TO PUSH“

From being **PULLED** by customers to **PUSHING** the market.

From **BEING DRIVEN** to innovation to **DRIVING INNOVATION** into the market.

From **REACTING** to quality demands to **SETTING NEW QUALITY** standards.

From **REACTING** to customer needs to **DELIVERING EXCELLENCE** proactively.

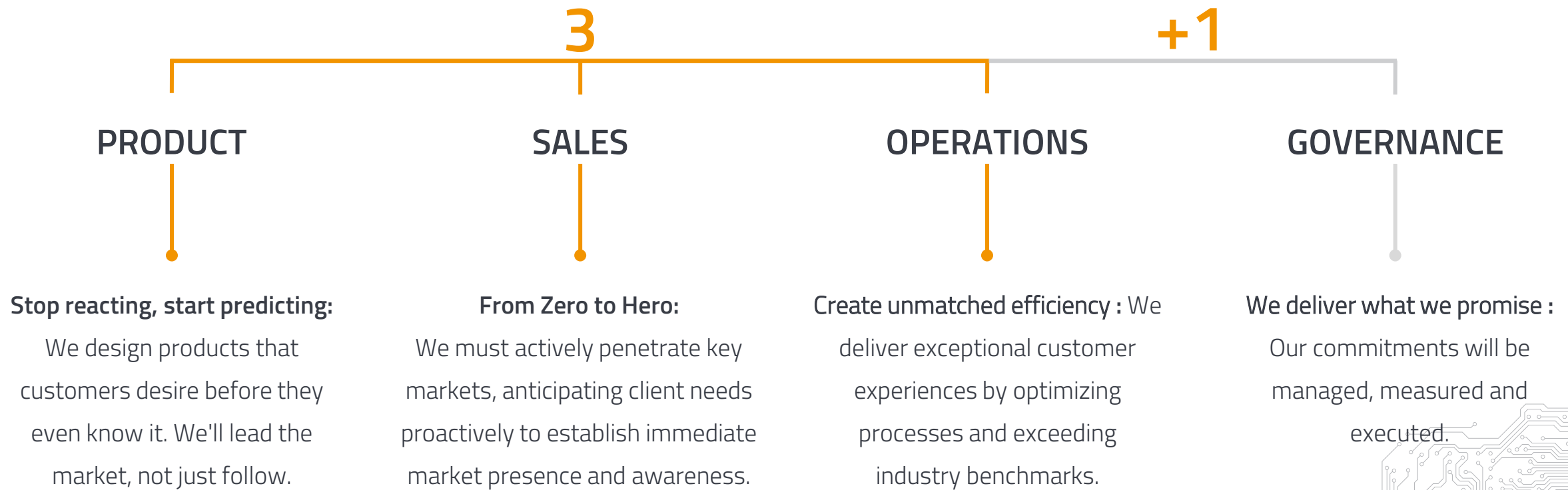
Key strategic elements for FRIWO



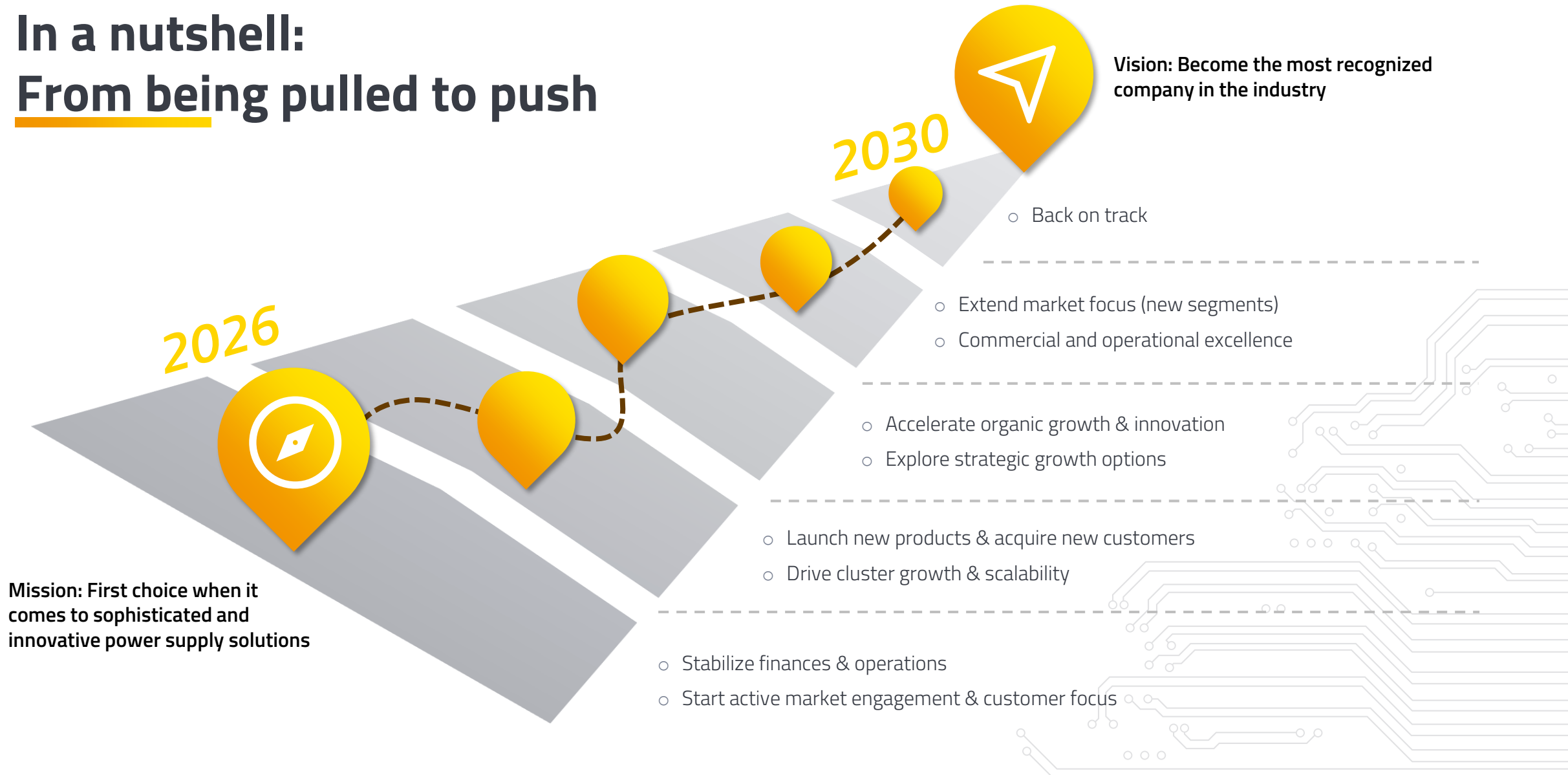
Target customers are quality leaders in their segments, with high quality and customization requirements

Criteria	#1 Priority
Geographical region	North America, Europe & Asia (India)
Positioning of target customers	Premium & niche strategy
Production volume per year	Large production runs (>1,000 units) & small production runs (500–1,000 units)
Power classification	100 W - 3000 W
Predictability	Long-term demand planning and binding order placement, seasonality and cycles, Frozen Zone
Replicability	Low replicability, low competition, long-term partnerships
Product requirements	High quality- and customization requirements
Crisis security	Base products (continuous demand), crisis-secure products (system-relevant)

Enabler for **Pull to Push**: Product, sales, execution & governance



In a nutshell: From being pulled to push



Strategic targets



With a global footprint, FRIWO combines innovation, quality, and sustainability with the highest level of efficiency.

A supplier with a global footprint and a flexible, cost-efficient production structure

77.4 mn

€ sales 2025

5 Sites

Headquarters: Ostbevern (DE)

Vietnam (2 production sites)

USA (own Sales Office)

India: Own site near Bangaluru

Services company (for purchasing): China

>860

Employees 2025

Of which are currently in:

Germany: ~90

Vietnam: ~770

>1 bn

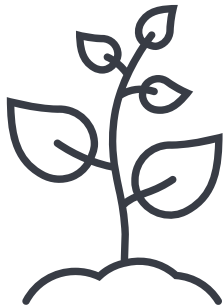
power supplies sold

FRIWO Unique Selling Points

- **German engineering**, legal certainty, and personalized support – for over 50 years
- Efficient, scalable **manufacturing in Vietnam** according to German standards
- In-house testing laboratories and EMC testing ensure independent **product qualification** and the highest standards
- **High vertical integration** for maximum flexibility and independence
- Early insight into **regulatory requirements** through participation in international standards bodies
- **Protection and durability** through state-of-the-art encapsulation techniques and coating equipment
- Precision through 3D AOI for optimal **production quality**
- **Compliance experts** to assist with material compliance and global market approvals
- **Sustainability** – measurable, managed, transparent – from the environment to governance

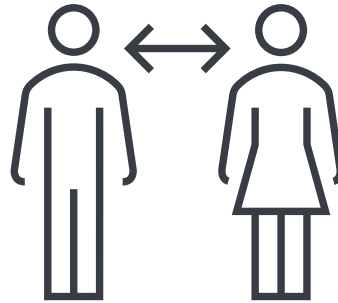


Taking Responsibility – Shaping the Future (ESG)



Environment & Climate Protection

- Reducing emissions and resource consumption
- Developing energy-efficient, durable products



Social Responsibility & Employees

- Globally uniform standards for occupational safety and health
- Ongoing professional development, fair working conditions, and long-term employee development



Governance & Corporate Integrity

- Compliance with due diligence obligations and transparency in our supply chains
- Ensuring that our business practices meet the highest ethical and legal standards

FRIWO at a Glance – Key figures for 2025



77.4 mn euro

Previous year: 93.0 mn euro
Group Revenue



0.1 mn euro

Previous year: - 3.6 mn euro
EBIT (reported)



0.9 mn euro

Previous year: - 0.3 mn euro
EBIT (adjusted)



13.9 mn euro

Previous year: - 6.2 mn euro
Net income after taxes*



1.63 euro

Previous year: - 0.73 euro
Earnings per Share*



25.3 mn euro

Previous year: 3.9 mn euro
Free Cashflow*



42.4 mn euro

Previous year: 63.7 mn euro
Total Assets



35,6 %

Previous year: 5.3 %
Equity Ratio



1.2 mn euro

Previous year: 1.4 mn euro
Investments

**866 Employees as
of the report date**

Previous year: 1,206 employees



* From continuing and discontinued operations

We publish our annual and quarterly reports in the
Investor Relations section at
www.friwo.com

Outlook – Realignment shows positive results –

Clearly defined growth targets

Staying Focused in 2026:

- Continued economic headwinds
- Solid performance across all segments
- Significantly improved financial results
- No compromises on strategic initiatives for profitable growth
 - Product innovations
 - Active sales culture
 - Internationalization
 - Investments in digitalization and AI tools

Profitable growth in the coming years through 2030

- Consolidated revenue is expected to grow annually by at least the high single-digit percentage range
- Focus on international expansion and product innovations
- Aiming for a sustainable turnaround in earnings
- Target: EBIT margin of more than 7%
- Share of technically sophisticated solutions is expected to increase
- High cost efficiency
- Return to dividend-paying capacity in the medium term

Management with a clear focus: FRIWO on its way to becoming a profitable technology company



Dominik Wöffen
Executive Board Member

With FRIWO since 2009; most recently COO

Responsible for global operations, sales, procurement, R&D, and product and quality management



Ina Klassen
Executive Board Member

With FRIWO since 2012; most recently Head of Finance and Controlling

Responsible for Finance and Accounting, Controlling, IT, Human Resources, Marketing, Legal, Investor Relations, and Sustainability

Contact Investor Relations and media

FRIWO AG

Sabrina Kiese

+49 (0) 2532 81 0

ir@friwo.com

Peter Dietz

+49 (0) 69 97 12 47 33

dietz@gfd-finanzkommunikation.de